HACC AND TOM POWERS
MAJOR GIFTS CAMPAIGN CONTRACT
July 1, 2008

This agreement between HACC and Tom Powers is for the Major Gifts Campaign beginning July 1, 2008 and continuing for ten years. The agreement will be reviewed annually for any changes and/or modifications.

The services will begin July 1, 2008 and continues until terminated with 180 days notice by either party or mutually agreed upon by both parties. The fee will be eighteen thousand dollars ($18,000) per month. No expenses or reimbursables will be charged.

The scope of services will be directed by the Vice President of College and Community Development (CCD) and follow the Major Gifts Campaign (MGC) model developed by the College and The Clements Group. Mr. Powers will provide the following services:

1. Mr. Powers will co-lead the Midtown Campus and Harrisburg campaigns with the Vice President of CCD and be involved at various levels with the other campus campaigns as they roll out.
2. Mr. Powers will serve as the chair of the Evaluation Committee for the Midtown and Harrisburg campaigns and be involved at various levels with the other campaigns' Evaluation Committee as they roll out.
3. Mr. Powers will serve on the overall MGC Oversight Committee which meets monthly.
4. Mr. Powers will be involved with the Executive Awareness Committees on all campuses.
5. Mr. Powers will initiate with the MGC staff a minimum of six executive awareness sessions per month with individuals and organizations.
6. Mr. Powers will coordinate with Bob Lepage of The Clements Group and other Clements staff as needed.
7. Mr. Powers will complete the initial follow up on all executive awareness sessions and share with the MGC staff.
8. Mr. Powers will help effect a goal of $1 million/year in MGC contributions.
9. Mr. Powers will introduce the President, Vice President of CCD, and Campus Deans to potential MGC donors to begin relationship building for campaign asks.
10. Mr. Powers will work with the CCD staff and MGC staff to share his database of over 20,000 contacts to input into the College's Banner Prospect Module System.
11. Mr. Powers will not contract with other colleges or universities without prior written approval from HACC by the vice president of the College and Community Development Division of HACC.
12. Other assignments needed by the President or Vice President of CCD.

HACC will provide the following support of Mr. Tom Powers as follows:

1. Office space, computer, phone, and clerical support of MGC activities.
2. HACC staff shall coordinate schedules and other items as needed.
3. MGC tracking and follow-services as outlined by CCD.
4. Provide all necessary campaign and marketing materials.

It is anticipated Mr. Powers shall spend an average of 3 days per week on this assignment.

Agreed to by HACC and Mr. Tom Powers on June 28, 2008, 2008.

Tom Powers
Consultant

Edna V. Baehre, Ph.D.
President
Harrisburg Area Community College

Nancy Rockey
Vice President
College and Community Development
Harrisburg Area Community College

Copy to:
Geo. F.

$4,000	Coll. op.	U11001-114001-770001
14,000	MGC 5%	F11002-190100-770001