

MEDICAID ADMINISTRATION

AMENDMENT NUMBER 3 TO AGREEMENT NUMBER 4400007944 APPENDIX A

Statement of Understanding (SOU) for PACE APPRISE Client Contact Reporting Project

Privacy Rules

The Health Insurance Portability and Accountability Act of 1996 (HIPAA – Public Law 104-191) and the HIPAA Privacy Final Rule¹ and the American Recovery and Reinvestment Act (ARRA) of 2009 provides protection for personal health information. Magellan Medicaid Administration developed and maintains HIPAA Privacy Policies and Procedures to ensure operations are in compliance with the legislative mandates.

Protected health information (PHI) includes any health information and confidential information, whether verbal, written, or electronic, created, received, or maintained by Magellan Medicaid Administration. It is health care data plus identifying information that would allow the data to tie the medical information to a particular person. PHI relates to the past, present, and future physical or mental health of any individual or recipient; the provision of health care to an individual; or the past, present, or future payment for the provision of health care to an individual. Claims data, prior authorization information, and attachments such as medical records and consent forms are all PHI.

¹ 45 CFR Parts 160 and 164, Standards for Privacy of Individually Identifiable Health Information; Final Rule

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1.0 Overview

The Pennsylvania Department of Aging's PACE APPRISE/State Health Insurance Program (SHIP) receives funding from the Centers for Medicare and Medicaid Services (CMS.) Funding decisions are based in part on measurements taken of services provided by the SHIP, including client contacts. Although Pennsylvania is one of the largest states with an older population and has a large number of volunteers to assist in this activity, the APPRISE Program's ratings are rather low in comparison to other states, including those with smaller populations. In evaluating the reason for the perceived shortfall in qualifying contacts with individuals needing help with their health insurance coverage issues, it was determined that contacts being made by the APPRISE staff are being captured and reported, but not contacts made by the PACE Cardholder Services staff.

The Department of Aging prepared a proposal for CMS to include these calls; this proposal was accepted by CMS and is included as Exhibit 1 to this SOU.

In order to more accurately reflect the level of help being provided in Pennsylvania, information on contacts made via the Cardholder Services call center will be captured and reported. Changes to the existing Cardholder system will be made to capture data which are not currently captured by the Cardholder system and to report contact information in a form acceptable to CMS.

2.0 Requirements

The PACE APPRISE Client Contact Reporting Project will include the following tasks:

- I. Create CICS Transaction to Track Calls
- II. Build Batch Process to Create Call Management System File
- III. Create CICS Transaction to Add New CSRs
- IV. Create a monthly extract to report Client Contacts. Include monthly activity reporting.

3.0 Assumptions

Workload and pricing estimates are based on the following assumptions:

- 1. Reporting will be performed for all outgoing and incoming calls for PACE/PACENET cardholders.
- 2. Follow-up calls made within one business day of a previous contact recorded for reporting will not be included in the reporting. If contact is made more than 24 hours later for a new issue, it can be counted as a client contact.
- 3. An outgoing letter cannot be counted as a client contact, but a phone call in response to that letter can be counted.
- 4. Client contact can be counted in situations where the caller is not a cardholder, but is calling for information.
- 5. The forms and formats presented in the exhibits to this Statement of Understanding will be followed.
- 6. Reporting will be no more frequent that monthly, although subsequent reports may be necessary to correct errors that prevent the submission from being accepted.
- 7. All reporting will use electronic file transfer; no media will be required.
- 8. No new fields or other new data collection will be needed to satisfy the reporting requirements.

4.0 Constraints

Workload and pricing estimates are based on the following constraints:

- Work to develop and test these changes can begin no later than the date that this Statement of Understanding is executed.
- The first day of activity to be reported will be June 3, 2013.
- The first month of activity to be reported will be June, 2013, which will be reported in July, 2013.

5.0 Issues and Concerns

There are no issues or concerns for the PACE APPRISE Client Contact Reporting Project.

6.0 Scope of Work

The Scope of Work for the PACE APPRISE Client Contact Reporting Project is as described in Section 2.0, Requirements. This project will result in the Department of Aging having the capability to report contacts with cardholders during the previous month to CMS.

This project will require changes to the Cardholder Services system to allow for the capture of contact information needed to satisfy the requirements for client contact reporting. Captured information will be used, in conjunction with the information on the Cardholder file, to create a contact record for each client contact. These records will be sent monthly to CMS or its designee for processing.

The workplan for the APPRISE Client Contact Reporting Project is summarized below:

APPRISE CLIENT CONTACT REPORTING PROJECT PLAN

Task_Name	Duration	Planned Start_Date	Planned Finish_Date
Apprise Project	66 days	3/4/2013	6/3/2013
Obtain Micro Focus Licenses	6 days	3/15/2013	3/22/2013
CICS Transaction to Track Calls - PF10 Hot Key from PRSI	56 days	3/18/2013	6/3/2013
Coding	10 days	3/18/2013	3/29/2013
System Testing	5 days	4/1/2013	4/5/2013
QA Testing	10 days	4/8/2013	4/19/2013
User Testing	5 days	4/22/2013	4/26/2013
Implement	1 day	6/3/2013	6/3/2013
Build Batch process to create File for CMS	51 days	3/4/2013	6/3/2013
Coding - for incoming calls and documents	15 days	3/25/2013	4/12/2013
Receive BDT File	1 day	3/25/2013	3/25/2013
System Testing	5 days	4/15/2013	4/19/2013
QA Testing	10 days	4/22/2013	5/3/2013
Test with CMS	20 days	5/6/2013	5/31/2013
Implement	1 day	6/3/2013	6/3/2013
CICS Transaction to add new CSRs	66 days	3/11/2013	6/3/2013
Coding	10 days	4/15/2013	4/26/2013
Systems Testing	5 days	4/29/2013	5/3/2013
QA Testing	10 days	5/6/2013	5/17/2013
Obtain ID's for CSR's from CMS	20 days	5/1/2013	5/28/2013
Implement	1 day	6/3/2013	6/3/2013

APPRISE CLIENT CONTACT REPORTINGPROJECT PLAN (CONTINUED)

Walkthrough with PDA	1 day	5/29/2013 8:00	5/29/2013
Develop Cardholder Documentation (DLT's)	15 days	5/6/2013 8:00	5/24/2013
User Training	1 day	5/30/2013 8:00	5/30/2013

7.0 Test Plan

Quality assurance testing will be performed by the QA department for this project prior to implementation and also for the work products of the reporting activity. User acceptance testing will be performed by the Associate Data Analyst and the application processing staff of the Cardholder Services department.

8.0 Operational Impact

The PACE APPRISE Client Contact Reporting Project will add data capture, formatting and reporting capabilities to the Cardholder system. A correction process will be in place to make changes to error records causing the submission to not be accepted. The existing data capture and reporting capabilities of that system will not be affected.

Once operational, the required data elements for APPRISE client contact reporting will be captured and stored. After the close of each month, new client contact records will be extracted and reported to CMS via electronic file transfer. An activity report will be produced each month summarizing the information reported for the month.

9.0 Estimates and Costing

Pricing for the PACE APPRISE Client Contact Reporting Project appear on the page following.

PACE APPRISE CLIENT CONTACT REPORTING PROJECT PRICING SUMMARY BY CONTRACT YEAR

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	June 30, 2014	014		June 30, 2015	June 30, 2016	910		June 30, 2017	7	
Licenses			\$1,270.00							
Materials										
Mailing Services										
Postage										
IT Charges										
Labor		0,	\$156,000.00							
Programming										
Total Direct Expense		93	\$157,270.00							
Overhead @ 11.87%			\$18,668.00							
Profit @ 12.27%			\$21,588.00							
Total Price		•	\$197,526.00							

Notes:

Licenses expense includes two licenses for MicroFocus Studio Enterprise Edition Labor expense includes development costs of \$150.00 per hour for Programmers for 1,040 hours

Any changes to the Requirements, Assumptions, Constraints, and Issues/Concerns/Questions may require modification to this Statement of Understanding and the cost estimates.

DATE OF THIS PROPOSAL. AFTER THE EXPIRATION OF THE ABOVE PERIOD, THESE PRICES MAY ONLY BE ACCEPTED OR THE THE PRICES CONTAINED IN THIS COST PROPOSAL SHALL REMAIN VALID FOR A PERIOD OF NINETY (90) DAYS FROM THE TIME PERIOD EXTENDED WITH THE WRITTEN CONSENT OF MAGELLAN MEDICAID ADMINISTRATION.

Improving Client Contact Counting in the Pennsylvania State Health Insurance Program

The Pennsylvania State Health Insurance Program, also known as APPRISE, offers free counseling services to residents who are disabled or Medicare eligible. Despite our best efforts to cultivate partnerships and increase outreach efforts, our Overall Performance Score for FY ending June 30, 2012, was 12%.

It was during this Performance Evaluation, however, that we learned that additional client contacts and enrollments can be reported by two of our registered counseling partners. The Pennsylvania Department of Aging's PACE Program (SPAP) has long-standing contractual relationships with Benefits Data Trust (BDT) and Magellan Health Services (MHS). Since 2002, BDT has had an integral role with PACE in providing outreach and enrollment services for public benefits, such as PACE and Medicare Part D's Extra Help/Low Income Subsidy (LIS). Magellan Health Services has served as the PACE Program's sole Pharmacy Benefit Administrator since the inception of the program, in 1984, counseling eligible Pennsylvanians on SPAP, Part D and LIS benefits and adjudicating all PACE applications.

In 2009, APPRISE registered BDT as a counseling partner to serve as a centralized screening, application submission, and tracking center for clients eligible for the PACE Program and LIS. Since 2009, BDT received 7,170 client contacts resulting in 5,045 LIS applications and 525 PACE enrollments. Through their on-going efforts, we anticipate that BDT will be in direct contact with approximately 80,000 Medicare clients, and complete approximately 20,000 PACE and 15,000 LIS applications, between July 1, 2012 and June 30, 2013.

In addition, APPRISE also partners with MHS through their work on assisting clients during the Medicare Part D Annual Enrollment Period. In the past year, more than 2,100 client contact forms were completed and counted toward the Performance Measure as a result of this partnership. During the current Part D Annual Enrollment Period, we anticipate that more than 2,500 client contact forms will be completed. Aside from their current efforts, we have determined that additional client contacts and enrollment applications processed through MHS have not been properly counted toward the APPRISE Performance Measure. These services and applications also focus on the state's PACE Program and LIS. We estimate that approximately 96,000 client contacts will be received each year, and 45,000 PACE applications will be submitted and processed through MHS.

The recent Performance Measure documented that the Pennsylvania SHIP provided approximately 91,000 contacts in the last FY ending June 30, 2012. It was suggested in the Performance Measure Summary that, in order to get every county in Pennsylvania above the projected Minimum Attainment Threshold, we would need to maintain 116,000 contacts statewide. Because these two registered counseling partners, BDT and MHS, provide high volumes of contacts and services to our Medicare population, that heretofore have not been counted, Pennsylvania will significantly exceed expectations during the current and subsequent reporting period. We are seeking to ensure your understanding of our additional client contact counting.

November 1, 2012

CLIENT CONTACT

OMB No. 0938-0850

Client Identifiers - To Be Used	To Lookup Clients With More	Than One C	ontact and Link All Such Contacts Together
Client Identifier Used by Your	Agency or State	and the Superior of the	
Client Identifier Auto-Assigned	by NPR - Optional		经财政股票的 (1965年)
Client Name and Contact In	formation - Optional		How Did Client Learn About SHIP
Client First Name	,		1 Previous Contact
Client Last Name	•	<u></u>	2 CMS / Medicare
Client Phone Number	(3 Presentations
Representative First Name	k i		4 Mailings
Representative Last Name			5 Another Agency
Client ZIP Code and County Co	le de la companya de		6 Friend or Relative
ZIP Code of Client Residence			7 Media
County Code of Client Residen	ce - Optional		8 State Website
Counselor and Agency		Territori	9 Other
Counselor User ID			99 Not Collected
Agency Code			Method of Contacts
County Code of Counselor Loc	ation 7		Phone Call
ZIP Code of Counselor Locatio			Face to Face at Counseling Location or Event Site
Date of Contact			3 Face to Face at Client's Home or Facility
First vs:Continuing (Souther		41 E-Mall
1 First Contact fo			5 Postal Mail or Fax
2 Continuing Co		A1.22.	ace-Ethnicity - Check all that Apply
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2 65-74	1 Female		ack, African American
3 75-84	2 Male	4 An	nerican Indian or Alaska Native
4 85 or Older	9: Not Collected		ian Indian
9 Not Collected			inese
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2 English is Client's P		-	etnamese
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2 At or Above 150% FPL	1.46(1.4	21 4 2 2	ner Asian
9 Not Collected	2 Above LIS Asset Limits 9 Not Collected		ner Pacific Islander
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1 Yes 2 No		2 No	
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10	Plan Non-Renewal		·
		MEDIC	ARE SUPPLEMENT/SELECT
Part	D Low Income Subsidy (LIS/Extra Help)	37	Eligibility/Screening
->11	Eligibility/Screening		Benefit Explanation
-	Benefit Explanation	39	Plans Comparison
	Application Assistance	100 210 110	Claims/Billing
114	Claims/Billing		Appeals/Grievances
15	Appeals/Grievances		Fraud and Abuse
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17	#	,	
18	-	MEDIC	CAID
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20	•• <u>•</u>		MSP Application Assistance
	y Ottes	3 - 5:41	Medicaid (SSI, Nursing Home, MEPD, Elderly Waiver) Screening
MET	DICARE (Parts A & B)		Medicaid Application Assistance
21	" '		Medicaid/QMB Claims
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25		15.00 to 10.00	LTC Partnership
1/26	Quality of Care		LTC Other
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			Employer/Federal Employee Health Benefits (FEHB)
		57	COBRA
ļ		58	Other Health Insurance
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Total T	ıme Spent	on This Co	ntact/Date
HH	Hours	MM	Minutes

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12	General Information and Referral
2%	Detailed Assistance - In Progress
3	Detailed Assistance - Fully Completed
34	Problem Solving / Problem Resolution - In Progress
5	Problem Solving / Problem Resolution - Fully Completed

Nationwide and GMS Special Use Fields	Stare and Local Special Use Fields
01 02 03 04 05 506 07 08 09 410	01/ 02 03 04 505 06 07 08 09 10

Form CMS-10028A (07/13)

Client Contact Batch Upload File Specifications

Pes Text 1	Comments	Refer to field explanation	Optional field	Optional field	May include phone extensions	Representative of Client	Representative of Client	Refer to Value Table A	Refer to Zip Code Rule	Client's State County code (Optional)	NPR User ID of Counselor	Refer to field explanation	Your County Code	Refer to Zip Code Rule	Refer to Value Table E	e.g., 2/12/2010 e.g., 02/12/2010	Refer to Value Table G	Refer to Value Table B			
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	Field name	Action	State FIPS Code	Unique Record ID	Unique Client ID used by your Agency or State	Client First Name	Client Last Name	Client Phone Number	Representative First Name	Representative Last Name	How Did Client Learn About the SHIP	ZIP Code of Client Residence	FIPS County Code of Client Residence	Counselor User ID	Agency Code	FIPS County Code of Counselor Location	ZIP Code of Counselor Location	Method of Contact	Date of Contact	First Vs Continuing Contact	Client Age Group

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	Yes	Numeric		Refer to Value Table E
Receiving or Applying for Social Security Disability or Medicare Disability	Yes	Numeric		Refer to Value Table I
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EXHIBIT 3

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Fraud and Abuse	No.	Boolean	5	Refer to Boolean Type
Marketing/Sales Complaints or Issues	No	Boolean	က	Refer to Boolean Type
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Union/Employer Plan	NO	Boolean	5	Refer to Boolean Type
Military Drug Benefits	No.	Boolean	2	Refer to Boolean Type
Manufacturer Programs	No	Boolean	5	Refer to Boolean Type
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nt Yes Numeric 2 Numeric 2 Yes Numeric 2 Yes Numeric 1 1 Numeric 1		Other	8	Text	255	If size of text is greater than 255, only the first 255 will be used.
Yes Numeric 2 nt Yes Numeric 2 nd OMS Special Use Fields No Text 10	1					
nt Yes Numeric 2 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Hours Spent	Yes	Numeric	2	Less than or Equal to 23; e.g., 2
ind CIMS Special Use Fields No Text 10	100000	Minutes Spent	Yes	Numeric	2	Less than or Equal to 59; e.g., 15
ind CIMS Special Use Fields No Text 10	100000000000000000000000000000000000000	Status	XeX	Numeric	1	Refer to Value Table L
Ind CMS Special Use Fields No No Text	3 10 43 4					
No.		Nationwide and CMS Special Use Fields				
		Field 01	No	Text	10	Max 10 characters

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Max 10 characters		Max 10 characters																		
10	10	10	10	10	10	40	10	10		10	10	10	10	10	10	10	10	10	10	
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How	Did Client Learn About SHIP
Val	
ue	Description
1	Previous Contact
2	CMS / Medicare
3	Presentations
4	Mailings
5	Another Agency
6	Friend or Relative
7	Media
8	State Website
9	Other
99	Not Collected



Method of Contact

Val ue	Description
1	Phone Call
2	Face to Face at Counseling Location or Event Site
3	Face to Face at Client's Home or Facility
4	E-Mail
5	Postal Mail or Fax



First Vs Continuing Contact

1 1101	vs continuing contact
Val	
ue	Description
1	First Contact for Issue
化氯化甲基 医二氏虫虫 医毒	Continuing Contacts for Issue



Client Primary Language Other Than English

Val	
ue	Description
1	Primary Language Other Than English
2	English is Client's Primary Language
9	Not Collected



Receiving or Applying for Social Security Disability or Medicare Disability

Val ue	Description			
1	Yes			
2	No			
9	Not Collecte	:d		

Note: For data validation, please follow 'Validation rule: Disability' under the Field_Validation_Rules tab



Client Race-Ethnicity - Coded as Boolean - All that Apply

Val	
ue	Description
1	Hispanic, Latino or Spanish Origin
2	White, Non-Hispanic



Client	Age Group
Val ue	Description
1	64 or Younger
2	65-74
3	75-84
4	85 or Older
9	Not Collected



Clien	t Gender
Val ue	Description
1	Female
2	Male
9	Not Collected
. 	

* Transgender code 3 dropped *



Client Monthly Income

Val Description

EXHIBIT 4

ue	
1	Below 150% FPL
2	At or Above 150% FPL
9	Not Collected



Client	Assets
Val	
ue	Description
1	Below LIS Asset Limits
2	Above LIS Asset Limits
9	Not Collected

3	Black, African American
4	American Indian or Alaska Native
5	Asian Indian
6	Chinese
7	Filipino
8	Japanese
9	Korean
10	Vietnamese
11	Native Hawaiian
12	Guamanian or Chamorro
13	Samoan
14	Other Asian
15	Other Pacific Islander
16	Some Other Race/Ethnicity
99	Not Collected



Dual Eligible with Mental Illness / Mental Disability

Val	
ue	Description
1	Yes
2	No
9	Not Collected



Status

Val. ue	Description
1	General Information and Referral
2	Detailed Assistance - In Progress
3	Detailed Assistance - Fully Completed
4	Problem Solving / Problem Resolution - In Progress
5	Problem Solving / Problem Resolution - Fully Completed

Tab Delimited file explained

The Client Contact form MUST be a Tab-Delimited file meaning each field separated from each other by a TAB spacing

Naming Convention: The file name MUST start with the characters CC_ (CC followed by underscore)

The file will need to have an extension .txt. All other file extensions will be rejected.

The file can have any number of Contact records, each record in a separate line, one below the other.

Each Contact record (which is a one row) in the file will contain several fields, separated by a TAB

In a tab-delimited file, the number of fields in each row MUST be the same without exceptions. space.

File size limit: The file size cannot exceed 20 megabytes.

If a field does not have a valid value, the field MUST BE LEFT BLANK immediately followed by a TAB space.

Client Contact form export file Specification meta data

Field Position	The field position is static. The field position must be in the order, as given in this document. If the value for a field is not available, then the field position can be shifted to the next field using a tab space, in which case, the value for the field will be left blank.
Field Name	The field name refers to the CC-form field names.
Required / Non-blank	The column indicates if the value for a field can be left BLANK or not. If the column contains 'Yes', then the value for the field MUST NOT be blank. If the column contains 'No', then the field can be left blank. If a Required field is left blank, then
	the record in question will be rejected by the pre-processor.
Data Type	Data Type indicates the type of value that is acceptable for a given field. The data types and the descriptions are give below:
Numeríc:	The value for a field of type Numeric can ONLY contain numbers. Alphabets or special symbols will NOT be accepted.

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Text:	
,	The value for a field of type Text can contain any character be it alphabets, numbers, special characters.
Date:	Value for a field of type "Date", MUST be of mm/dd/yyyy format. Acceptable values: 2/10/2009
Boolean (True or False):	The acceptable values for a field of type 'Boolean' are 'Y', 'N', 'Yes', 'No', 'True', 'False'. The text is NOT CASE SENSITIVE. The text could be "yes", "no", "TRUE", "No", 'false', 'n', 'Y' etc. However, the values 1, 0 will NOT BE ACCEPTED.
Maximum Length	
	The maximum length is the maximum number of characters allowed for the value of a field. For example, a field with a maximum length of 10 can accommodate the following values: "Home Bound","07/01/2009" etc

Client Contact form export file Specification fields

Field	Explanation
Action	The action MUST be one of the following values: A - Stands for 'Add'. Value 'A' indicates that the record is a new record never before submitted. U - Stands for 'Update'. Value 'U' indicates that an update is being requested for a previous record that matches the Agency Code + Unique Record ID being uploaded. D - Stands for 'Delete'. Value 'D' indicates that a delete operation is being requested for a record with the Agency Code + Unique Record ID being uploaded.
State FIPS Code	State FIPS Code for your State e.g., Alabama state FIPS code is 01
Unique Record ID	Each of the Client Contact records submitted via the File Upload process, MUST have a Unique Record Identifier (ID). The Unique Record ID will be helpful in identifying a record for making further changes to the record that has already been uploaded to NPR. The Unique Record ID will be generated by the agency or state that is uploading the file. Every Unique Record ID submitted via upload files MUST be unique not only for the batch being submitted, but also must be unique across the entire history of client contact records submitted by the State or Agency.

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The Unique Client ID is a unique identifier for each Client in your agency or State. The Unique Client ID is to be used to identify clients with more than one contact and to link all such contacts together.	Use the Ager The agency cod	Any free text comment entered by Counselor. If the field contains more than 1000 characters, the text will be trimmed to the first 1000 characters.
Unique Client ID used by your Agency or State	Agency Code	Comments

Validation: Date of Contact

Validation Logic	One counselor at one agency can	enter only one client contact for a	given client within a given calendar	dav.
Field names		Date of Contact		

Validation: ZIP Code Rule

	The ZIP Codes MUST be 5 digits in length. The leading zeroes MUST be preserved. The ZIP Code of Counselor Location MUST be associated with an appropriate County FIPS Code value. The ZIP Code of Counselor Location CANNOT be 99999.	The ZIP Codes MUST be 5 digits in length. The leading zeroes MUST be preserved. If Client County of Residence is specified, then the ZIP Code of Client Residence MUST be valid for the specified Client County of Residence.
Validation Logic	The ZIP Codes I The ZIP Code of C The ZIP Code of C	The ZIP Codes MUST be If Client County of Residence Client County of Residence
Field names	ZIP Code of Counselor Location	ZIP Code of Client Residence

Validation Rule: Race-Ethnicity section

	Client Race-Ethnicity section	At least one of the fields of Race- Ethnicity Section MUST contain a Boolean True ('Y', 'yes', 'True' etc). When any field other than the 'Not
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EXHIBIT 5

Validation Rule: Disability (For Value Table I in Value_Tables tab)

Disability MUST be Numeric Value 2 (e.g., 'No') if Client Age Group is either 2, 3 or 4. For Client Age Group values, refer to Client Age Group table in Value_Tables tab.

Nationwide and CMS Special Use Fields / State and Local Special Use Fields

The special fields provided in the 'Nationwide and CMS Special Use Fields' and 'State and Local Special Use Fields' sections can be at the maximum of 10 characters only and can include alphabets, numbers or special characters.

At least one topic selection Rule

At least one of the items from any of the Total Array of Topics MUST be selected. In other words, all topics cannot be left blank.

Additional Field Validation rules may be developed at any time. If so, an updated set of field validation rules will be provided as needed.

EXHIBIT 6





