

**pennsylvania**

DEPARTMENT OF TRANSPORTATION

www.dot.state.pa.us

April 06, 2011

Edwin L. Heim Company
Attn: Sam Bashore
1918 Greenwood Street
Harrisburg, PA 17104

RE: Invitation to Bid No. 6100014590 – Purchase Order No. 4300210989
HVAC Maintenance Contract for the Materials Testing Lab

Dear Mr. Bashore:

This letter serves as the Pennsylvania Department of Transportation's (PennDOT) formal written confirmation of the telephone conversation held on March 21, 2011 regarding the first renewal option for Invitation to Bid No. 6100014590 – Purchase Order No. 4300210989 ("Contract").

As you are aware, the Contract allows for two (2)-two (2) year renewal options. I sent you a letter dated February 3, 2011 requesting your concurrence to the first renewal option, to begin April 15, 2011 and ends on April 14, 2013, and also included a 5% increase on the total amount commencing with the second year. Your company agreed to the renewal and signed the letter on February 8, 2011.

On March 21st, PennDOT personnel contacted you to discuss the 5% increase and requested that your company agree to waive the increase due to the significant increase in the first year of the Contract. Through our conversation, you stated that waiving the increase would not be an option; however, you did offer a 2.5% increase on the first year of the renewal and then an additional 2.5% increase on the second year of the renewal. This would total 5% over the two (2) year period.

PennDOT accepts your offer. The increases are applicable to the unit prices as originally quoted. For some line items this is an "hourly rate" and for other line items it is a quarterly or annual billing. PennDOT has applied the increases to all applicable line items. As we discussed, the quantities and Parts Allowance are estimated amounts set by PennDOT that can be adjusted as needed and therefore are not subject to the increase. The Purchase Order has been updated to reflect both years of the renewal and a copy is attached for your records.

If you have any questions, please contact me at (717) 787-7267 or by email at asommer@state.pa.us. Thank you.

Regards,

A handwritten signature in blue ink that reads "Anita L. Sommer".

Anita L. Sommer
Purchasing Agent

Attachment

Cc: Joanne Lichtenstein Lubart, Assistant Counsel, Office of Chief Counsel
Jeanne Wolf, Acting Administrative Officer 2, Business Leadership and Administrative
Services Office
Leonard Else, Storekeeper 2, Bureau of Construction and Materials
File