



E-MAILED  
2/24/12

FULLY EXECUTED - CHANGE 3

Contract Number: 4400002278

Contract Change Effective Date: 02/24/2012

Valid From: 07/01/2008 To: 06/30/2013

All using Agencies of the Commonwealth, Participating Political  
Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 114714

**Purchasing Agent**

Name: OA Central

Phone: 717-787-8191

Fax: 717-783-4429

**Supplier Name/Address:**

PRUDENTIAL INSURANCE COMPANY OF  
AMERICA  
751 BROAD ST  
NEWARK NJ 07102-3714 US

Supplier Phone Number: 9735486538

**Please Deliver To:**

To be determined at  
the time of the Purchase Order  
unless specified below.

**Contract Name:**

8100 Prudential Long Term Care

**Payment Terms**

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Long Term Care	0.000		0.00	1	0.00
	Item Text OPTIONAL LONG TERM CARE INSURANCE Contract Term: 07/01/2008-06/30/2011					
2	Long Term Care	0.000		0.00	1	0.00
	Item Text OPTIONAL LONG TERM CARE INSURANCE 1st year renewal Contract Term: 07/01/2011-06/30/2012					

**Information:**

**Total Amount:**

SEE LAST PAGE FOR TOTAL OF  
ALL ITEMS

Currency: USD

Supplier's Signature \_\_\_\_\_

Title \_\_\_\_\_

Printed Name \_\_\_\_\_

Date \_\_\_\_\_



**FULLY EXECUTED - CHANGE 2**  
**Contract Number: 4400002278**  
Contract Change Effective Date: 02/24/2012  
Valid From: 07/01/2008 To: 06/30/2013

**Supplier Name:**  
PRUDENTIAL INSURANCE COMPANY OF  
AMERICA

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
3	Long Term Care	0.000		0.00	1	0.00

**Item Text**

OPTIONAL LONG TERM CARE INSURANCE

2nd year renewal

Contract Term: 07/01/2012-06/30/2013

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**General Requirements for all Items:****Header Text**

**Vendor Contact:** John Hafner  
Account Executive  
The Prudential Insurance Company of America  
2101 Welsh Road  
Dresher, PA 19025

**Agency Contact:** Tim Pucino - tpucino@pa.gov  
OA, Employee Benefits

3 year contract, with either 2 1 yr. renewals or 1 2 yr. renewal.

11/07/2008: Amendment 1 added to incorporate a Group Insurance Contract LT-91475-PA (Attachement E.

06/22/2010: Amendment 2 added to alter the way in which liquidated damages are measured. Performance will be reported on a quarterly basis and damage will be assessed on a yearly basis.

03/04/2011: Contract between the Commonwealth of PA and Prudential Insurance Company for Optional Long Term Care has been extended until June 30, 2012. The letter of notice was sent and agreed upon by the vendor.

02/23/2012: Contract between the Commonwealth of PA and Prudential Insurance Company for Optional Long Term Care has been extended until June 30, 2013. The letter of notice was sent and agreed upon by the vendor.

Contract Term: 07/01/2008-06/30/2013

No further information for this Contract

**Information:****Total Amount:**

0.01

Currency: USD

February 8, 2012

Danielle Ambolino  
Group Long Term Care  
2101 Welsh Road  
Dresher, PA 19176

Dear Ms. Ambolino:

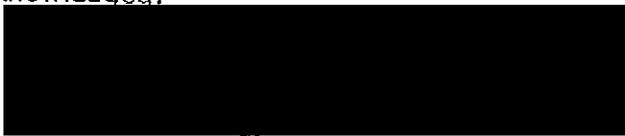
The contract between the commonwealth and Prudential for optional long term care insurance is scheduled to expire on June 30, 2012; however, pursuant to paragraph B1 of the agreement, the parties have the option to extend the term of the agreement by letter of notice. Please accept this letter as notice that we would like to extend the term of the agreement to June 30, 2013. If you agree, please sign and date this letter below and return to my attention.

As a reminder, under section 18 of attachment A of the contract, the commonwealth has the right to terminate the agreement without cause and without penalty by delivery of written notice of the intent to do so. As such, this extension is not a guarantee for the entire period. Should you have any questions, please contact Tim Pucino at 717.787.9872 or [tpucino@pa.gov](mailto:tpucino@pa.gov).

Sincerely,

  
James A. Honchar, SPHR  
Deputy Secretary for Human Resources Management

Acknowledged:

By: 

cc: Secretary Kelly Powell Logan, Office of Administration  
John Hafner, Prudential Insurance Company of America  
Maria Geelan, Prudential Insurance Company of America