



COMMONWEALTH OF PENNSYLVANIA
GOVERNOR'S OFFICE OF ADMINISTRATION
207 FINANCE BUILDING
HARRISBURG, PENNSYLVANIA 17120

Via email (Bob_Moriarty@aoncons.com) and First Class Mail

August 13, 2007

Mr. Robert Moriarty, CLU
Assistant Vice President
Aon Consulting, Inc.
55 East 52nd Street
New York, NY 10055

RE: RFP # CN00023197 Voluntary Benefits

Dear Mr. Moriarty:

I have replaced Matthew Bembenick as the project officer on RFP # CN00023197 Voluntary Benefits. I may be contacted at the address listed above and via phone at 717-705-0951 or via email at vikapoor@state.pa.us.

The Governor's Office of Administration ("OA") has evaluated the proposal that your company submitted in response to RFP Number CN00023197, Voluntary Benefits. Based on that evaluation, I would like to take this opportunity to relay several pieces of information to you. First, OA has determined, in accordance with Section III-3 of the RFP, that it is not interested in the following policies proposed by your firm at this time:

- Universal Life Insurance (via Texas Life)
- Accidental Death and Dismemberment ("AD&D")
- Critical Illness/Cancer Insurance
- Group Accident Insurance
- Computer Purchase Program

The remaining benefits proposed by your firm will continue to receive consideration by OA.

Second, OA has selected Aon Consulting as one of the offerors to proceed to the "Best and Final Offers" phase of the evaluation process.

Therefore, in accordance with Sections I-20, II-9, II-10 and III-3 of the RFP, OA invites you to submit a Best and Final Offer ("BAFO") for the Technical, Disadvantaged Business and Cost submittal portions of your proposal for the following benefits only:

- Auto Insurance (via Travelers)
- Homeowner's Insurance (via Travelers)

In addition, please provide a response to the question referenced in Attachment 1 – Best and Final Offer Questions – AON.

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The BAFO and response should be submitted as a replacement to and in accordance with the requirements of the original proposal you submitted, and is due via email and hard copy to Mr. Emanuel Williams, DGS Bid Room, 555 Walnut Street, 6th Floor Forum Place, Harrisburg, PA 17101 on or before Tuesday, August 21, 2007 at 1:00 p.m. in order to be considered. Mr. Williams' email is emwilliams@state.pa.us. If there is a change in Cost that affects the Disadvantaged Business portion of your proposal, then you are required to resubmit the Disadvantaged Business portion.

This letter is to be considered only an invitation to participate further in this RFP process, and is not binding in any way. Neither OA nor the Commonwealth will be bound until a formal written contract has been negotiated and executed by all necessary Commonwealth officials. Accordingly, all activities in furtherance of this process, including your compliance with the conditions set forth in this letter, are considered to be at your sole cost and risk.

Sincerely,

A black rectangular redaction box covering the signature of the Project Officer.

Vijay Kapoor
Project Officer

DGS RFP# CN00023197 Voluntary Benefits
Attachment 1 – Best and Final Offer Questions - AON

Auto/Homeowner's Insurance

1. For each line of coverage, please provide a copy of the policy that exactly matches the benefit quoted in your proposal.